

# Annual Training Budget Planner

It's budget season and the perfect time to plan and prioritize your professional development spending to ensure that your staff can support your bank's goals in 2019 and beyond.

RESOURCES & REFERENCE GUIDES <i>A sampling of our most popular resources!</i>		ICBA Member	Non-Member
Audit Working Papers		\$599	\$799
Compliance Working Papers		\$599	\$799
Bank Policies		Price varies, see website	
BANK DIRECTOR EXCLUSIVES	BDP Participant <sup>1</sup>	ICBA Member	Non-Member
Bank Director Program <sup>1</sup>		\$695	\$995
Bank Director Bible	\$79	\$99	\$149
Bank Director CD Training Program	\$1,780	\$2,380	\$3,580
The Ultimate Guide for Bank Directors		\$24.95	\$44.95

## Online Training Center for Anytime Training

Community Banker University offers a variety of online training options for both you and your bank's staff to help build knowledge and a strong foundation within key areas of the banking industry and professional development.

ONLINE TRAINING FULL-ACCESS PLANS	ICBA Member	Non-Member
Standard	\$499*	\$1,999
Custom	\$1,299	\$2,999
Premium	\$8,499 first year, \$5,999 after	\$12,499 first year, \$9,999 after
Cloud Delivery	\$4,999 first year, \$2,499 after	\$6,499 first year, \$3,999 after

ONLINE TRAINING COURSE BUNDLES	ICBA Member	Non-Member
Bank Compliance, Business Skills, Workplace	\$199-\$299	\$499-\$599

ONLINE CERTIFICATES	ICBA Member	Non-Member
Audit, Compliance, HR Generalist, Teller Specialist and Universal Banker	Price varies, see website	Price varies, see website

WEBINARS <i>Nearly 300 topics!</i>	ICBA Member	Non-Member
Unlimited Webinar Pass (12-month subscription) Access more than 70 live webinars and more than 100 on-demand webinars—all for one price.	\$1,495	\$3,295
Single Live Webinar	\$199	\$299
Single On-Demand Webinar	\$219	\$319

*\*Rates are subject to change.*

<sup>1</sup> The Bank Director Program (BDP) offers expert guidance and tools tailored for community bank directors. BDP participants receive exclusive discounts and benefits. For more, visit [www.icba.org/education](http://www.icba.org/education).

<sup>2</sup> Bank Director Program Participants rate is \$495.

<sup>3</sup> A guest is a spouse, significant partner, or friend who is not in a financial occupation. A co-worker or an associate within the financial services industry may not be considered a guest.

CERTIFICATION INSTITUTES <i>All Institute pricing includes testing fees. Dates and locations subject to change.</i>			ICBA Member	Non-Member	Non-Banker
Audit Institute	April 28-May 3	Dallas, TX	\$3,595	\$4,395	\$4,595
	Sept. 8-13	Minneapolis, MN			
Bank Security Institute	Sept. 15-18	Minneapolis, MN	\$1,445	\$1,945	\$2,345
BSA/AML Institute	May 14-16	Minneapolis, MN	\$1,445	\$1,945	\$2,345
	Aug. 5-7	Denver, CO			
	Nov. 13-15	Dallas, TX			
Commercial Lending Institute	Aug. 11-16	Minneapolis, MN	\$2,145	\$2,845	\$3,745
Compliance Institute	Feb. 24-March 1	Dallas, TX	\$2,770	\$3,670	\$4,470
	June 9-14	Minneapolis, MN			
	Sept. 29-Oct. 4	Nashville, TN			
Consumer Lending Institute	Sept. 8-11	Minneapolis, MN	\$1,420	\$1,920	\$2,320
Credit Analyst Institute	March 31-April 3	Orlando, FL	\$1,545	\$2,045	\$2,445
	Oct. 6-9	Minneapolis, MN			
IT Institute	Aug. 5-9	Minneapolis, MN	\$2,620	\$3,520	\$4,320
Risk Management Institute	Oct. 28-30	Minneapolis, MN	\$1,445	\$1,945	\$2,345

CONFERENCES			ICBA Member	Non-Member	Non-Banker
Annual Current Issues Certification Conference	Sept. 23-26	Minneapolis, MN	\$1,345 (4 days)	\$1,895 (4 days)	\$2,245 (4 days)
			\$995 (3 days)	\$1,295 (3 days)	\$1,495 (3 days)
	Oct. 21-24	Charlotte, NC	\$695 (2 days)	\$895 (2 days)	\$995 (2 days)
			\$395 (1 day)	\$495 (1 day)	\$595 (1 day)

DIRECTOR EVENTS			ICBA Member	Non-Member	BDP Participant <sup>1</sup> Member	BDP Participant <sup>1</sup> Non-Member
Annual Directors Conference	Oct. 6-8	Scottsdale, AZ	\$995 Add'l Director: \$795 Guest*: \$349	\$1,495 Add'l Director: \$1,195 Guest*: \$349	\$795 Add'l Director: \$595 Guest*: \$349	\$1,295 Add'l Director: \$995 Guest*: \$349
Bank Director Current Issues Seminar	March 18	Nashville, TN			\$179 After Jan. 25, 2019: \$229	\$229 After Jan. 25, 2019: \$279

SEMINARS, FORUMS & WORKSHOPS			ICBA Member	Non-Member	Non-Banker
Advanced IT Seminar	Aug. 12-13	Minneapolis, MN	\$695 Early Bird: \$595	\$795	\$1,195
Advanced Call Report Seminar	May 8-9	Minneapolis, MN	\$695 Early Bird: \$595	\$795	\$1,195
Call Report Preparation Seminar	May 7-8	Minneapolis, MN	\$695 Early Bird: \$595	\$795	\$1,195
CFO Forum <sup>1,2</sup>	May 20-21	Indianapolis, IN	\$795 Early Bird: \$695	\$895	
Community Bank Marketing Seminar	Nov. 13-14	Dallas, TX	\$695 Early Bird: \$595	\$795	\$1,195
Community Bank Mergers & Acquisitions Workshop <sup>1,2</sup>	June 18-19	St. Louis, MO	\$795 Early Bird: \$695	\$895	
Fraud Seminar	April 4-5	Orlando, FL	\$695 Early Bird: \$595	\$795	\$1,195
Information Systems Auditing Seminar	Sep. 19-20	Minneapolis, MN	\$595	\$695	\$795
Community Bank Human Resources Seminar	May 22-23	Indianapolis, IN	\$695 Early Bird: \$595	\$795	\$1,195
Loan Review Seminar	May 14-15	Minneapolis, MN	\$695 Early Bird: \$595	\$795	\$1,195
Vendor Management Seminar	Aug. 14-15	Minneapolis, MN	\$695 Early Bird: \$595	\$795	\$1,195

Always visit [www.icba.org/education](http://www.icba.org/education) for the most current information on all programs and upcoming events.

Questions? Don't see the program or topic you are looking for? Call **800-422-7285** or email [communitybankeruniversity@icba.org](mailto:communitybankeruniversity@icba.org).

# Annual Training Budget Planner Worksheet

CERTIFICATION INSTITUTES	Employee(s)	Cost
TOTAL		

CONFERENCES	Employee(s)	Cost
TOTAL		

DIRECTOR EVENTS	Employee(s)	Cost
TOTAL		

SEMINARS, FORUMS & WORKSHOPS	Employee(s)	Cost
TOTAL		

ONLINE TRAINING FULL-ACCESS PLAN	Cost
TOTAL	

ONLINE TRAINING COURSE BUNDLES	Cost
TOTAL	

ONLINE CERTIFICATES	Cost
TOTAL	

WEBINARS	Cost
TOTAL	

RESOURCES & REFERENCE GUIDES	Cost
TOTAL	

BANK DIRECTOR EXCLUSIVES	Cost
TOTAL	

RESOURCES & REFERENCE GUIDES	
BANK DIRECTOR EXCLUSIVES	
ONLINE TRAINING FULL-ACCESS PLAN	
ONLINE TRAINING COURSE BUNDLES	
ONLINE CERTIFICATES	
WEBINARS	
CERTIFICATION INSTITUTES	
CONFERENCES	
SEMINARS, FORUMS & WORKSHOPS	
2019 GRAND TOTAL	